## EXHIBIT "X"

	Page 1
1	
	UNITED STATES DISTRICT COURT
2	SOUTHERN DISTRICT OF NEW YORK
3	x
4	JUAN VARGAS, on behalf of himself
	and all other similarly situated,
5	
	Plaintiff, CV #
6	15-cv-5101 (GHW)
	-against-
7	
	CHARLES W. HOWARD and CALL-A-HEAD
8	CORP.,
9	Defendant.
10	x
11	
12	445 Broadhollow Road
	Melville, New York
13	
	December 19, 2016
14	9:52 A.M.
15	
16	EXAMINATION BEFORE TRIAL OF CHARLES W.
17	HOWARD, one of the Defendants herein, taken by the
18	Plaintiff, pursuant to Federal Rules of Civil
19	Procedure, and Order, held at the above-mentioned
20	time and place before Courtney Biondo, a Notary
21	Public of the State of New York.
22 23	
23 24	
2 <del>4</del> 25	

Page 99 1 Charles W. Howard 2 look at the location, and we compare it to our 3 Okay. We compare it to the route. Now, if there is -- let's say there is a 4 5 time for an hour, we go to the route. What stop is 6 there? Oh, there is a toilet there, one toilet. We 7 go to the next one. Oh, he is here forty-eight We go to the route. Oh, there is no 8 9 toilets there. Then we go to the next one. Oh, it 10 is his house. Then we go to the next one. 11 So what we do is we prove to ourselves 12 and to the driver what was wrong and we reprimand 13 him, most times write him up. There are write-ups 14 on it, all depending how busy we are or how crazy it 15 And that's it. 16 Will they get paid overtime in those 17 instances? 18 Α They are written up for theft of service, for robbing us. They are robbing the company. 19 20 Q If someone returns late, they are 21 generally robbing the company --22 Α If we prove --23 0 -- if they don't have an additional stop? 24 Α If we prove it on the GPS. 25 Q What if you don't prove it on the GPS?

Page 100 1 Charles W. Howard 2 Α It is impossible. It has never happened. Because of the route? 3 4 They have a set route with a set time, and if they are out late, every time we go to the 5 They are robbing the company, theft of 6 GPS. 7 service, stealing our time. And that's all documented. 8 9 So let's say you give me one driver, any driver you want, doesn't matter which one, I will do 10 11 all of the research and show you how it works. 12 Do you know what a Wage Theft Prevention Q 13 Act Notice is? I'm sorry. Do you know what a Wage 14 Theft Prevention Act Notification of Pay Rate is? 15 A Wage Theft -- say it one more time. 16 I'm going to hand you a document Q 17 that might help you. 18 MR. GRAFF: You want to mark it as an 19 exhibit? 20 MR. MARLBOROUGH: Yes. I'm going to 21 mark this as -- we will call it C. Howard 1, 22 Plaintiffs' C. Howard 1. 23 This is an exhibit she is going to beg 24 marking for you and she will give you a copy 25 to look at, and then we are going to talk

	Page 230
1	Charles W. Howard
2	A It was calculated over the rate.
3	Q And any other documents where I show you
4	people working more than fifty hours a week
5	A Just keep in mind
6	MR. GRAFF: Wait. Let him ask the
7	question.
8	THE WITNESS: Sorry. Sorry.
9	Q If I were to show you many, many more of
10	these documents showing that workers worked more
11	than fifty hours a week, would your position be that
12	they must have been paid overtime for that?
13	A Or okay. So this is a great example.
14	These are thieves, and he is out there with the
15	truck for three or four or five hours a day sitting
16	and not doing the job, using the truck for personal
17	business.
18	Q Spending substantially more than ten
19	hours a week
20	A More.
21	Q doing his personal business
22	A More than that.
23	Q when he is not getting paid for the
24	ten hours?
25	A Way more. Twenty or thirty hours.

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1	Charles W. Howard
2	Q Twenty or thirty hours of unpaid hours?
3	A No. I am saying twenty or thirty hours,
4	according to the GPS.
5	Q But you only paid him for the first
6	forty?
7	A You are missing the point. On the GPS,
8	it shows twenty hours of him not working, at
9	locations where there's no toilets. And he was paid
10	for the overtime, too. So you got that, too. I was
11	just using him as a great example of somebody
12	sitting in the truck and not working.
13	(Whereupon, a discussion was held off
14	the record.)
15	Q Given your position, I don't need to show
16	you all of those fifty documents of people working
17	fifty hours a week, because your answer will be the
18	<pre>same; is that right?</pre>
19	A Of course.
20	MR. MARLBOROUGH: Next. What are we up
21	to, Y?
22	(Whereupon, a discussion was held off
23	the record.)
24	(A printout from CareerBuilder was
25	received and marked Plaintiffs' Exhibit

Page 26 1 Charles W. Howard 2 I would say it balances out. it more. It is pretty 3 much a balancing act because somebody doesn't do it I don't think anybody does. every week. 5 And some of them do very few Fridays? 6 Α There is a couple that try to avoid 7 Fridays, but we tell them that, you know, we need you to work Fridays. We try to get them to do it. 8 9 We try to encourage them. 10 Do water truck drivers also work on 11 Fridays? 12 Α No. 13 0 How about the flat bed drivers? 14 Α They do. 15 So there is some flexibility with working 16 on Fridays; is that correct? 17 Α There is choice. They have a choice. 18 A choice. Except for the water truck 0 19 drivers, because there is no --20 Α They don't have to work Fridays, yeah. 21 Are workers -- what is the time keeping 22 system that you use? 23 Α Well, they punch in and they punch out. 24 What kind of a device do they punch in Q 25 and punch out on?

## Charles W. Howard

Some walk right out and some have to wait, depending how severe the problem is, if they got in an accident, they lost an account, you know, something like that. They didn't dump correctly at the dump and they got a ticket. There is a hundred reasons that could be a major problem. If a customer calls up, he hit their fence. It just goes on and on.

- Q Were workers ever instructed not to punch out?
- A The only time we don't have them punch out is on Friday because they get a separate check, and the checks are time and a half, and it is not in the same system as the other check. So if they punch out, it ties into the other check system. So it has to be separate.
- Q How about Monday through Thursday? Were workers ever told not to punch out?
- A Only on Friday because, like I said, they get -- the reason we do a separate check is because we give it to them the day of the work and it is time and a half. So it promotes them to work the fifth day.
  - Q Why does it have to be by separate check?
  - A Because the other checks are already

## Charles W. Howard

lunch. They are out there ten hours, so --

- Q How about the punching in and punching out system?
- A At one point, it went from a card to fingerprint. I can't say when that date was. But we probably had a system in place for twenty years, fifteen to twenty years.
- Q What about the not punching in on Friday system?
- A It has always been there because it has always been a separate check, and the key is -- it doesn't matter if it is a separate check. They could use the system. But the thing is, it is the separate check the day of. That's where the problem comes in.

In other words, that check is prepared in advance to give them when they walk in the door that day, which, I might add, I am very proud of, and it is a great system, unique, and I don't think anybody else does it that I ever heard of, that you get a check that day that you worked for that day. Help the company, promote work on Fridays.

Q Did you issue wage statements to workers?

I will call it a pay stub. We will say the pay stub

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1	Charles W. Howard
2	the Bronx.
3	(Pause in the proceedings.)
4	A Go ahead.
5	Q Do you recall whether or not this case is
6	still ongoing?
7	A I don't know.
8	Q Did assign this person to a undesirable
9	route in retaliation for his
10	A All routes are undesirable. They are
11	scrubbing toilet seats with a brush.
12	Q A less desirable route?
13	A They are undesirable. I can't measure.
14	Q Did you do that to Mr. Vargas?
15	A Absolutely not.
16	Q Did you ask Mr. Vargas
17	A If you have a route, the route becomes
18	almost like your home. You get to know it. You
19	know where to get your coffee. You know where to be
20	and what time to be there. You get good at it.
21	Okay. So the route location is irrelevant. We have
22	fifty routes spread out all over.
23	Q But just transferring a person, because
24	they are into a new route
25	A No, people have

Page 48 1 Charles W. Howard 2 the fact that they signed off on it, to me, it is 3 irrelevant. So whether or not they took the lunch, is 4 5 that irrelevant to you? It is irrelevant that I would not believe Α 6 7 that they didn't take lunch because they signed off So there is no way I would believe they 8 they did. did not. Were they allowed to not sign off on 10 11 taking a lunch? 12 They have to take the lunch. 13 They have to take a lunch? Q 14 They have to take a lunch. What would be 15 the alternative, letting them come back a half hour 16 earlier? I already let them come back one hour 17 early. I let them come back at 1:30. The GPS data would indicate if someone is 18 19 taking a thirty-minute period of time right outside 20 of their truck? 21 Α The GPS shows everything. It will tell 22 you where they ate lunch. 23 Are you aware that we have made requests 24 for the GPS data? 25 Through my attorney? Α

	Page 75
1	Charles W. Howard
2	A A hundred or zero.
3	Q Either you get right. And how are
4	those bonuses paid?
5	A A check, mid week, around Tuesday or
6	Wednesday.
7	Q Now, was that included or indicated on
8	the pay stubs?
9	A No.
10	Q Was it indicated on the W-2s that they
11	would get at the end of the year?
12	A I would have to check. I believe it is,
13	yes.
14	Q What about the cash payments? Were those
15	indicated on the W-2s at the end of the year?
16	A I would have to check that. I don't
17	think it is, but that I would have to check to be
18	sure.
19	Q What about the overtime payments?
20	A The Friday payments?
21	Q Yes.
22	A When they work overtime on Friday?
23	Q Yes.
24	A What was the question?
25	Q That would be would that be indicated

Page 171 1 Charles W. Howard 2 You said he is owed all wages that were Q 3 paid to him? Did you say that he is -- you are owed all wages that were paid to Mr. Vargas? 4 5 Α Yes. 6 Did Mr. Vargas ever do any productive Q 7 work for you in the six years? He never cleaned them right, and he 8 9 tried once or twice, and that was it. Basically, he 10 would steal the time. 11 And you let him get away with that for 12 six years? 13 Α Well, the thing is always coaching, you 14 know, trying to get them operating right because it 15 is a difficult job. We understand that. But in his 16 case, it shows him blatantly robbing the time. 17 0 Have you sued any of your other employees 18 for robbing time --19 Α Well, the thing --20 0 -- other than the plaintiffs in this 21 lawsuit? 22 A And the reason was is because this 23 is the case where I have had it, and I want to fight 24 back to the end. Okay. And now the drivers have to, you know, pay. 25

Page 51 1 Charles W. Howard girls his route, you know, tell them how many were 2 locked or he missed, and they will ask if he needs any supplies, and that's it. Then he leaves. 5 How long is he in the office between when 6 he would finish driving and leaving for the day? 7 Α Good drivers, five minutes. Drivers that 8 are not doing too good, it might be fifteen minutes. 9 Why would a driver who is not doing good 10 take longer than a good driver? 11 Α He is getting too many complaints from 12 the customers. He is just, you know, not cleaning 13 them correctly. 14 0 And the dispatchers would address these 15 issues? 16 Α Exactly. 17 Would workers be required to wait for you 18 to sometimes address those issues? 19 Α Depends on how severe. You know, like if 20 we lost an account, he would have to wait for me to talk to him. 21 22 On a regular basis, would workers have to wait in line for you to address the issues, to be 23 24 dismissed for the day? 25 Α It depends on how severe. Some, no.

	Page 23
1	Charles W. Howard
2	that distribute the work?
3	A Correct.
4	Q How many dispatchers do you have at any
5	one time?
6	A Maybe twelve, ten to twelve.
7	Q You have some internal office personnel?
8	A Well, dispatchers handle all of the
9	drivers. Korynn is the office manager, and that's
10	basically what handles all of the operations, the
11	routing, the problems, complaints from the
12	customers.
13	Q Is Kathleen Diagnault, is that an
14	employee?
15	A Yes.
16	Q Who is she?
17	A She was dispatch she is dispatch
18	manager.
19	Q I have seen some documents that have
20	indicated that you stated that you had a hundred
21	forty-three employees at any one time.
22	A That could be. That's about correct.
23	Q Is there some group of employees that I
24	am missing, if I look at fifty-five
25	A No.

	Page 24
1	Charles W. Howard
2	Q pump truck drivers, four water truck
3	drivers, eleven flat bed and how many
4	dispatchers?
5	A About ten to twelve.
6	Q Does that pretty much cover the gamut of
7	workers?
8	A No.
9	Q Okay. So what other type of worker?
10	A There is, you know, people in the yard
11	preparing the equipment, loading it.
12	Q Okay. does Kenny work in the yard?
13	A Correct. He is in charge of operations.
14	Q And how many people do you have in the
15	yard underneath Kenny?
16	A Maybe thirty.
17	Q Okay.
18	A I can't say for sure. I'm guessing. But
19	overall, it is about a hundred forty-five to a
20	hundred fifty employees.
21	Q And there is some sales?
22	A Some sales girls, yes, about ten of them.
23	Q Does that pretty much cover the classes
24	of employees?
25	A I would think.

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1	Charles W. Howard
2	Plaintiffs' Exhibit C. Howard E for
3	identification at this time.)
4	THE WITNESS: Thank you, ma'am.
5	Q This is a document entitled "Second
6	Amended Complaint and Jury Demand." It is dated
7	January 19, 2009, and it is brought by plaintiff
8	Moises Maloof, individually and on behalf of all
9	other persons similarly situated, against
10	Call-A-Head and Charles W. Howard.
11	Have you seen this document before?
12	A It looks familiar.
13	Q Do you know who Moises Maloof is?
14	A I don't remember who he is, no.
15	Q Do you know an employee named Richard
16	Gomez?
17	A I go through thousands. You know, they
18	are scrubbing a toilet bowl with a brush. I can't
19	remember them.
20	Q Did they all bring federal lawsuits
21	against you?
22	A Say that again?
23	Q Did they all bring federal lawsuits
24	against you?
25	A Well, I have thousands that's being

Page 124 1 Charles W. Howard 2 rude, but I have thousands of people that try for 3 that job, and it is not for everybody. All right. 4 Are you aware of Richard Gomez being one 5 of the people who brought a federal lawsuit against 6 you? 7 Α I can't remember Richard. I can maybe 8 remember the document, but I can't remember -- put 9 the face to the name. 10 I believe Richard Gomez is not referenced 11 in this document, but I am just asking you if you --12 Α The name sounds familiar, but I can't 13 remember him or not. 14 This document alleges to be a class 15 action against you for overtime payment. 16 Α Okay. 17 There is no indication in the document 18 that a class was certified. Do you know if a class 19 was certified in this case? 20 Α I do not know. 21 Q Do you know who Justin Zeller is? 22 Α No. 23 0 He is listed as the lawyer in this case. His name doesn't ring a bell? 24 25 Α No.

Page 125 1 Charles W. Howard 2 Q Did you ever have a federal lawsuit in 3 which -- against you in which fifty-nine plaintiffs 4 joined the case? I had a lawsuit. I guess that could be 5 Α it. 6 7 MR. MARLBOROUGH: All right. 8 (A letter from the Scher Law Firm, dated 9 March 16, 2009, was received and marked 10 Plaintiffs' Exhibit C. Howard F for 11 identification at this time.) 12 THE WITNESS: Thank you. 13 MR. MARLBOROUGH: I have just handed the 14 witness what appears to be a letter from the 15 Scher Law Firm, dated March 19, 2009. 16 MR. GRAFF: March 16th. 17 MR. MARLBOROUGH: I apologize. March 18 16th, 2009. And in footnote two, it makes 19 reference to a lawsuit with Mr. Gomez. 20 Does that refresh your recollection as to 21 whether or not there was a lawsuit brought against 22 you by Mr. Gomez, Gomez v. Call-A-Head? 23 I can't remember Mr. Gomez, and a lot of 24 this stuff is handled by the firm, and you know, I 25 am so busy trying to run the company.

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lunch. They are out there ten hours, so --

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Page 100 Charles W. Howard 1 2 Α It is impossible. It has never happened. 3 Q Because of the route? They have a set route with a set time, 4 A 5 and if they are out late, every time we go to the 6 They are robbing the company, theft of 7 service, stealing our time. And that's all documented. 8 9 So let's say you give me one driver, any 10 driver you want, doesn't matter which one, I will do 11 all of the research and show you how it works. Do you know what a Wage Theft Prevention 12 13 Act Notice is? I'm sorry. Do you know what a Wage 14 Theft Prevention Act Notification of Pay Rate is? 15 Α A Wage Theft -- say it one more time. 16 I'm going to hand you a document 17 that might help you. 18 MR. GRAFF: You want to mark it as an 19 exhibit? 20 MR. MARLBOROUGH: Yes. I'm going to 21 mark this as -- we will call it C. Howard 1, 22 Plaintiffs' C. Howard 1. 23 This is an exhibit she is going to beg 24 marking for you and she will give you a copy 25 to look at, and then we are going to talk

Charles W. Howard

comes in late like that, we go right to the GPS immediately. And then we -- that's how we do it, just so you know. The girl takes the GPS and the route, and every high time over fifteen minutes, she tracks it on the route, and then she writes notes on it.

One toilet there, he was there for an hour and a half. Another stop, he was there for an hour, and there was no toilets. Another stop, he was there for an hour, and there was another two toilets there, which takes eight minutes to clean. The second they come in, compare it right to the GPS. And basically, it is a guy with theft of service, just robbing us.

- Q Are you paying those guys overtime?
- A Depends on the situation. Every situation is different. Some guy will come in at 6:00, and they will do four or five extra stops, and we will throw him a hundred bucks.
- Q This is the guy who took too long on his route?
- A No, it is not. It is a guy that was given extra stops. See, there is a lot you don't know and you are going to learn.

Page 72 1 Charles W. Howard 2 I have been doing this since I'm twelve, forty 3 years. 4 Workers were paid at an overtime rate, 5 one and a half times their regular hourly rate, on 6 Fridays for the first ten hours of work; is that 7 right? Not right. It is for ten or less hours 9 They were given time and a half for ten, 10 even though they worked less. 11 Friday, the routes are shrunk. They all 12 come in on time. Friday is just a complaint day, 13 where, you know, we go out and do all of the 14 complaints that came in during the week that we 15 didn't tend to. 16 Are you aware that workers have testified 17 that they regularly worked six days, more than ten 18 hours a day on Fridays? 19 Α I'm sure they didn't. I didn't really read all of the paperwork on the case. 20 21 Q Is that true? 22 Α Is what true? 23 Q That workers were required to work 24 substantially more hours than ten hours a day on 25 Friday?

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1	Charles W. Howard
2	A Not true.
3	Q But you don't have any time records to
4	show whether or not that is true?
5	A We have GPS.
6	MR. MARLBOROUGH: I think we have been
7	going for a little while. How long have we
8	been on the record?
9	THE VIDEOGRAPHER: Hour and twenty-one.
10	MR. GRAFF: And how long is a tape?
11	THE VIDEOGRAPHER: Two.
12	MR. MARLBOROUGH: Okay. Do you want to
13	take a little break?
14	THE WITNESS: It is up to you.
15	MR. MARLBOROUGH: Ten minutes?
16	THE VIDEOGRAPHER: The time is
17	11:14 a.m. We are off the record.
18	(Whereupon, a short recess was taken at
19	this time.)
20	THE VIDEOGRAPHER: The time is 11:24.
21	We are on the record.
22	BY MR. MARLBOROUGH:
23	Q Okay. Mr. Howard, we are back.
24	I wanted to ask you about bonus payments.
25	Were workers paid a bonus if they had no customer